Center for Excellence in Research workshops provide training and forums for dialogue on research topics spanning all academic disciplines, covering proposal development, book preparation, funding strategies and academic scholarship. Workshops are led by members of the Office of Research, University Advancement and other USC faculty.
**AUGUST & SEPTEMBER EVENTS**

**Reproducible Research, Open Science & Digital Scholarship: Learn to Write Scientific Papers of the Future**
Learn modern ways to: practice open and reproducible science, get credit for research products, increase paper citations, augment vitae with data and software, write compelling data management plans for proposals and comply with new funder and journal requirements.

**Target Audience:** All levels of faculty, postdocs & students
August 31, 2017 | 12 - 2 PM | UPC VPD 302
Yolanda Gil, Director of Knowledge Technologies, Information Sciences Institute (ISI), USC

**Developing Funded Research Programs**
Learn the proposal process, including identifying funding resources, building relationships with funding agencies and targeting research capabilities.

**Target Audience:** New/junior faculty & postdocs
September 7, 2017 | 12 - 2 PM | UPC VPD 302
Randolph Hall, Vice President of Research, USC

**Writing Compelling NSF Proposals**
Learn the proposal and panel review process and what to highlight in your proposal to get it funded.

**Target Audience:** New/junior faculty & postdocs
September 13, 2017 | 12 - 2 PM | UPC VPD 302
Paul Ronney, Professor of Aerospace & Mechanical Engineering, Viterbi School of Engineering

**Tell Me About Your Goals: Creating an Effective Executive Oral Summary**
Learn how to effectively communicate your career and research goals to diverse audiences. Interactive session will be on written materials and elevator speeches.

**Target Audience:** All levels of faculty & fellows from CHLA & USC
September 15, 2017 | 12:30 - 2:30 PM | CHLA John Stauffer Room A & B, Anderson Pavilion
Christopher Russell, Assistant Professor, Clinical Pediatrics, CHLA

**Research Data Management for Reproducible Research in the Sciences & Health Sciences**
Introduction to best practices in research data management throughout the research life cycle: identifying funder mandates for data sharing, writing effective data management plans, documenting data for replication and sharing and choosing a repository for your data.

**Target Audience:** New/junior faculty & postdocs
September 20, 2017 | 12 - 2 PM | UPC SSL 108 (sciences session)
November 1, 2017 | 12 - 2 PM | HSC NML East Conference Room (health sciences session)
Jennifer Dinalo, Information Sciences Librarian, USC
Zoe Pettway Unno, Sciences & Engineering Librarian, USC
SEPTEMBER & OCTOBER EVENTS

Developing & Submitting a Successful Mission Agency Grant
Objectives are to educate investigators on identifying appropriate agencies, getting to know the program officers, developing the proposal and application structure, submitting for review and working with agency officials to get the proposal funded.
Target Audience: New/junior faculty & postdocs
September 27, 2017 | 12 - 2 PM | UPC VPD 302
James Murday, Associate Director, Office of Research Advancement, Washington DC

USC Awards to Fund Your Research
Workshop about the internal funding opportunities available to USC researchers. Awards for faculty, ranging from $10-300K, to support research, technology development and equipment purchases.
Target Audience: All levels of faculty
September 29, 2017 | 11:45 - 1 PM | CHLA Saban Auditorium
October 11, 2017 | 12 - 2 PM | UPC VPD 302
October 12, 2017 | 12 - 2 PM | HSC West Conference Room
Michael Arciero, Director, Licensing, USC Stevens Center for Innovation
Silvia da Costa, Director, Faculty Research Relations, Office of Research
Aileen Dinkjian, RD & Team Building Program Administrator, SC CTSI
Juli Wu, Sr. RD & Team Building Program Administrator, SC CTSI

Writing Winning Proposals
This three-session workshop is hands-on and requires you to bring a draft proposal for development. Each session covers different topics: understanding the announcement, best language to use, what to include/omit, writing strategies to get funded and peer-review.
Target Audience: Faculty who are currently writing or resubmitting a proposal
October 5, October 19, November 2 | 4 - 6 PM | HSC NML West Conference Room
Bonnie Lund, Professional Grant Writer & Owner of The Writing Company

Developing NIH Grant Applications
The objective is to educate investigators in the complete process of conceptualizing an NIH grant proposal and getting it funded: identifying which NIH Institute to target, NIH’s funding priorities, preparing for the review process and building relationships with funding agencies.
Target Audience: All levels of faculty & postdocs
October 25, 2017 | 12 - 2 PM | HSC NML West Conference Room
Steve Moldin, Executive Director, Office of Research Advancement, Washington DC

Getting the Word Out: Disseminating Scholarly Work in the Technology Age
Learn how to 1) maximize chance for article acceptance by choosing the right journal and understanding what editors want; 2) create video abstracts to enable sharing your research to a broader audience and 3) build social media presence for networking & research dissemination.
Target Audience: All levels of faculty & fellows from USC & CHLA
October 27, 2017 | 11:45 - 1 PM | CHLA Saban Auditorium
Margaret Trost, Assistant Professor, Pediatrics, CHLA

RSVP (required): usccer@usc.edu
Information on sessions at: https://research.usc.edu/for-investigators/training/
Obtaining Funding from Foundations & the USC Process
Focuses on the steps needed to develop a relationship with a foundation that can lead to funding your proposal. Learn about the USC process and resources.
**Target Audience:** All levels of faculty, postdocs & research administrators
**November 9, 2017 | 12 - 2 PM | HSC NML West Conference Room**
Kavita Munjal, Executive Director, Foundation Relations, Keck School of Medicine

Developing Independent Academic Research in an Era of Team & Convergent Science
Panel discussion & guidance on how to balance the conduct of independent research versus participation in larger, multidisciplinary research projects.
**Target Audience:** All levels of faculty, fellows & postdocs from CHLA & USC
**November 10, 2017 | 11:45 - 1 PM | CHLA Saban Auditorium**
Yves DeClerck, Professor, Pediatrics & Biochemistry & Microbiology, USC & CHLA

Women Negotiating for Leadership Success
Discussion on negotiating skills that can help guide women through multiple aspects of their lives, by covering strategies to empower women to consider when approaching negotiations: pay, title, etc.
**Target Audience:** Women faculty from the health sciences professions
**November 13, 2017 | 11:30 - 2:30 PM | UPC Center for Health Professions, CHP 157**
Yazmin Davidds, Founder & CEO, Women’s Institute of Negotiation

Successful Strategies for a Mission Agency Young Investigator Early Career Award
Workshop will provide tips on how to structure your proposal, the amount of funding available, guidance toward topic selection and anticipated deadlines. Previous awardees will share insights.
**Target Audience:** New/junior faculty & postdocs
**November 15, 2017 | 12 - 2 PM | UPC VPD 302**
James Murday, Associate Director, Office of Research Advancement, Washington DC

Securing Corporate Funding for Your Research
Learn how to engage with industry and obtain funding. Discussion on the commercialization process and how the USC Stevens Center will help to find a partner, negotiate a license, and assist with developing and marketing the product.
**Target Audience:** All levels of faculty, postdocs & grad students
**November 29, 2017 | 12 - 2 PM | HSC NML West Conference Room**
Mina Zion, Associate Director, Corporate Collaborations, USC Stevens Center

Revising Strategies for Proposal Success
Learn to revise your final draft in an intensive workshop setting by applying top-down revising strategy, review draft against RFP and argument development, assessing key points, language usage, edit for style, tone, clarity, conciseness and point of view.
**Target Audience:** All levels of faculty who are in the final stages of a proposal
**November 30, 2017 | 12 - 3:30 PM | HSC NML East Conference Room**
Bonnie Lund, Professional Grant Writer & Owner of The Writing Company
The Center for Excellence in Research (CER) is a faculty-initiated activity at USC designed to increase the impact and prominence of scholarly research throughout the university. Under the auspices of the Vice President of Research and the University Research Committee, the CER promotes advancement, leadership and excellence in the pursuit of all areas of research, university-wide. The primary activities of the CER are a series of faculty-led research events and training workshops organized by the Office of Research.

Grant Proposal Mentoring: The Center for Excellence in Research offers a peer-to-peer proposal review service for faculty applying to external funding sources. Further information on this program is available at the CER website (http://research.usc.edu/about/vp/cer/).

In addition to grant proposal mentoring, the Office of Research offers administrative support for preparing large interdisciplinary/multi-school proposals.

Additional courses on grants submission, management and administration are offered by the Office of Compliance and the Department of Contracts and Grants (see: http://research.usc.edu/for-investigators/training/).

Catalogs and course descriptions are available at the CER website. Inquiries can be directed to the Office of Research: 213-740-6709 or usccer@usc.edu
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http://research.usc.edu/
http://research.usc.edu/for-investigators/training/

University Park Campus (UPC)
CUB 329: New Credit Union Building
3720 S. Flower St., 3rd Floor

Health Sciences Campus (HSC)
NML Basement: Norris Medical Library
East / West Conference Rooms
2003 Zonal Avenue